



Oklahoma City Chapter
July 2010 Chapter Meeting
Website: <http://www.aitp.org/okc>

Topic: *“Reading the Table: Advanced Communication Skills for Project Leaders”*
Presenter: Dave Prior, PMP, CST, MBA.

When:
11:30 – 1:00 PM
Tuesday, July 20th
2010

Where:
OSU-OKC
Student Ctr. 3rd. fl.
900 North Portland,
Oklahoma City

Cost:
Members: \$15
Guests: \$20
Students: \$10

*We look forward to
seeing you there!*

Please join the Association of Information Technology Professionals (AITP) for this “Lunch & Learn” presentation at OSU-OKC on Tuesday, July 20th, 2010. Dave Prior, PMP, CST, MBA, President of the U.S. arm of ProjectWizards, will present ***“Reading the Table: Advanced Communication Skills for Project Leaders.”***

Abstract:

This presentation will provide Project Leaders with (literally) a new way of looking at what goes on in a meeting and how to interpret the non-verbal information that is being communicated. It will also look at ways in which the advanced Project Leader can use this information to engineer an outcome that is in sync with his/her objectives. During the presentation the facilitator will present techniques which can be employed to improve position and one’s ability to influence the outcome of the meeting or decisions made therein, towards a desired result. This materials is based on real life scenarios that the presenter has experienced during his 15+ years of leading technology projects. Tools and techniques will be presented within the context in which they have been successfully utilized.

Deliverables:

- Deeper understanding of how to interpret and utilize non-verbal “tells” in a business setting
- Ability to begin utilizing the knowledge gained to engineer meeting outcomes that support project objectives
- Develop a better understanding of how minimize the project risk a PM can generate his/her own presentation style

Speaker:



Dave Prior, PMP, CST, MBA is President of the U.S. arm of ProjectWizards, maker of the award winning project management app Merlin. Over the last 15 years he has coached and led IT & Telecom projects, taught traditional project management, Agile project management, Certified Scrum Master and PMP Certification in the U.S., Central America, Asia, Europe and the UAE. He is the former Chair of PMI’s IT&T SIG and also served on the steering committee for the creation of PMI’s Agile Community of Practice and he has an MBA from the University of Texas at Dallas.

Cost (Includes lunch): Members \$15, Guest \$20, Student \$10.

Please RSVP to programs@aitpokc.org, by July 17th so we can have a count.

